

**Quarterly Performance Results
Quarter Ending December 31, 2017**

DECEMBER SCORE BY ALLOCATION METRIC

METRIC		Servicers									
		CornerStone	HESC/ Edfinancial	FedLoan Servicing (PHEAA)	Granite State GSMR	Great Lakes Educational Loan	MOHELA	Navient	Nelnet	OSLA	
1	Percent of Borrowers in Current Repayment Status	Segment 1: Borrowers with at least one Consolidation or Parent PLUS loan	80.07%	89.17%	75.74%	79.46%	81.34%	88.00%	79.65%	79.68%	79.62%
		Segment 2: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and an enrollment status code of G (graduated)	68.69%	72.73%	76.86%	64.76%	87.91%	77.51%	84.26%	85.18%	70.90%
		Segment 3: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and enrollment status code of G (graduated)	87.81%	91.71%	80.99%	89.54%	87.20%	88.23%	81.32%	84.53%	89.97%
		Segment 4: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and without an enrollment status code of G (graduated)	40.59%	45.54%	45.02%	38.80%	62.75%	47.97%	58.75%	57.22%	44.01%
		Segment 5: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and without an enrollment status code of G (graduated)	87.90%	89.03%	66.33%	85.32%	75.01%	88.00%	70.30%	70.38%	85.16%
2	Percent of Borrowers 91-270 Days Delinquent	Segment 1: Borrowers with at least one Consolidation or Parent PLUS loan	3.89%	2.50%	7.50%	4.78%	5.63%	2.79%	4.92%	6.32%	5.39%
		Segment 2: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and an enrollment status code of G (graduated)	5.18%	6.42%	5.73%	8.55%	3.60%	5.01%	4.01%	4.06%	7.68%
		Segment 3: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and enrollment status code of G (graduated)	2.20%	2.13%	5.62%	2.49%	3.92%	2.55%	5.03%	4.74%	2.05%
		Segment 4: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and without an enrollment status code of G (graduated)	16.20%	17.39%	17.87%	22.11%	14.11%	15.50%	13.52%	15.55%	20.83%
		Segment 5: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and without an enrollment status code of G (graduated)	3.17%	2.62%	11.58%	3.62%	8.92%	3.39%	9.62%	10.71%	3.58%
3	Percent of Borrowers 271-360 Days Delinquent	Segment 1: Borrowers with at least one Consolidation or Parent PLUS loan	1.25%	0.64%	1.93%	1.30%	1.35%	0.61%	0.83%	1.46%	2.25%
		Segment 2: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and an enrollment status code of G (graduated)	0.87%	1.26%	1.62%	1.50%	0.78%	1.07%	0.86%	0.87%	1.95%
		Segment 3: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and enrollment status code of G (graduated)	0.36%	0.43%	1.92%	0.53%	1.01%	0.57%	1.06%	1.23%	0.62%
		Segment 4: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,094 days or less from the last day of the current quarter, and without an enrollment status code of G (graduated)	2.55%	3.84%	6.31%	4.36%	3.72%	3.53%	3.66%	4.15%	5.65%
		Segment 5: Borrowers with no Consolidation or Parent PLUS loans, separation dates 1,095 days or greater from the last day of the current quarter, and without an enrollment status code of G (graduated)	0.29%	0.61%	4.85%	0.73%	2.84%	0.91%	2.38%	3.44%	0.88%
4	Borrower Survey	62.50%	69.00%	64.50%	70.50%	74.00%	70.00%	62.25%	72.50%	68.25%	
5	Federal Personnel Survey	73.00%	79.00%	69.00%	78.00%	80.00%	80.00%	75.00%	80.00%	78.00%	